



SAMUEL DZIWLIK

CLIENT MANAGER



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EDUCATION

B.A. in Strategic Communication
(Advertising Specialization), Minor in
Creative Writing—Butler University

CERTIFICATIONS

Life & Health Insurance License

EXPERTISE

Plan Strategy & Design Analysis
Benefits Technology &
Implementation
ICHRA Model Solutions
Executive & Captive Insurance
Alternatives

Samuel Dziwlik recently joined the MJ team as a client manager in our Benefits Consulting department. In his role, Samuel serves as the primary point of contact for clients on billing, claims, and eligibility questions, working alongside client executives to keep every account running smoothly. He leads the renewal and marketing process from strategy through RFP analysis, manages open enrollment planning and implementation, and keeps client accounts on track for compliance across COBRA, ACA, and other regulatory requirements.

Samuel brings more than seven years of experience in the insurance brokerage industry, most recently managing a diverse portfolio of mid-market clients. Earlier in his career, he led more than 500 benefit plan implementations as a small group consultant and got his start creating client communications and open enrollment materials for a large book of clients. That range of experience, from strategy and carrier negotiations to hands-on client communication, means MJ's clients get a client manager who understands their needs from every angle.

Outside of MJ, Samuel can be found working out, playing tabletop games, or invested in a good book. He also enjoys getting outdoors for a hike or a weekend of camping, and he volunteers weekly at his church and with Gleaners Food Bank. In his spare time, he paints, and he's hoping to one day check a bucket-list trip off the list: touring the Lord of the Rings filming locations in New Zealand.

