



The MJ Companies Hires Josh Britton as Director of National Healthcare Practice

Leading business and financial services firm underscores commitment to growing healthcare practice with strategic senior hire, based in Nashville office

NASHVILLE (September 8, 2026) – [The MJ Companies](#) (MJ), a leading business and financial services consulting firm for more than 60 years, has added experienced insurance executive Josh Britton to its Nashville office. As Director of National Healthcare Practice, Britton will help expand and elevate MJ's specialized expertise serving healthcare organizations, further strengthening the firm's risk management + commercial insurance capabilities nationwide.

With support from the Nashville team, Britton will lead the continued expansion of MJ's national healthcare practice, helping healthcare organizations navigate complex risk management, insurance, and risk financing challenges through MJ's consultative, data-driven approach.

"Healthcare organizations face increasingly complex operational, regulatory, and insurance challenges," said Chief Strategy Officer and President of Property & Casualty Jon Loftin. "We've been proud to serve healthcare clients for years, and Josh's addition reflects our continued investment in specialized expertise for this important sector. His deep industry knowledge and strong relationships will help us deliver even greater value to healthcare organizations across the country.

Britton comes to MJ with more than a decade of experience advising healthcare organizations on complex property & casualty risk management and insurance strategies, developing client-focused risk financing solutions, alternative risk programs, and innovative insurance placement strategies. He has worked closely with hundreds of hospitals, health systems, physician groups, behavioral health organizations, social service organizations, and other healthcare providers nationwide.

"The MJ Companies has long been recognized for its client-first, data-driven approach and commitment to delivering meaningful results," said Britton. "It's an honor to join such a respected organization and help further strengthen the firm's healthcare expertise, bringing innovative risk management and insurance strategies to healthcare organizations nationwide."

Britton joins Madison and the rapidly growing Nashville-based team, working out of Pinnacle Tower in the high-profile Nashville Yards development in Midtown. He is the current Chair of the Young Risk Professionals of Tennessee's board of directors, and a past advisory board member of Youth Villages of Tennessee.

“Our Nashville team has experienced tremendous growth since opening our doors, and we're continuing to invest in talent that supports both our local market and MJ's national capabilities,” said Nashville Market President Austin Madison. “Given Nashville's reputation as a healthcare capital, adding someone with Josh's experience and relationships is a natural fit. His expertise will help accelerate the growth of our healthcare practice while further positioning Nashville as a key hub for serving clients nationwide.”

As one of America's largest privately held agencies, MJ has offices in Phoenix, Indianapolis, Denver, and now Nashville, all offering risk management, employee benefits, retirement, compensation, and total rewards consulting services. Founded in 1964 as a two-person startup, MJ has grown into a 250-employee agency serving clients across all 50 states and more than 54 countries. Much of that growth has been driven by MJ's belief in a data-driven, tech-enabled approach that helps give clients the best choices and supports a fact-over-fiction decision-making process. To that end, the company employs a proprietary analytics tool called [APERTURE](#) that combines real-time data from multiple sources to provide actionable intelligence through intuitive dashboards.

MJ offices have been recipients of numerous *Best Places to Work* designations across its footprint. Nationally, the company has been named a *Best Practices Agency* multiple times and routinely appears on Top 100 Agencies and Brokers lists.

ABOUT THE MJ COMPANIES

Indianapolis-based The MJ Companies, one of the largest privately held agencies in America, exists to inspire the success, fulfillment, and wellbeing of each person it serves — associates and their families, business partners, clients, and the community. MJ's client base includes local, regional, and national companies in more than 54 countries and in every U.S. state. With offices nationwide, MJ specializes in a diverse selection of client services including commercial and personal insurance, risk management, employee benefits, retirement, compensation, and total rewards consulting. Additional information may be found at www.themjcos.com.