




# SAM HALE

## CLIENT ADVOCATE

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### EDUCATION

B.S. in Speech Communication –  
Oregon State University

### FAVORITE QUOTE

"A life is not important except in the impact it has on other lives." — Jackie Robinson

Sam Hale joined the MJ team as a client advocate in our Benefits Consulting department. In this role, Sam serves as a key point of contact for clients, supporting the day-to-day service needs that keep their benefits programs running smoothly. Working alongside consultants, Sam helps ensure clients receive the attentive, responsive experience that MJ is known for.

Before joining MJ, Sam built his career in client-facing roles across hospitality, retail, and recreation. These were environments where no two days looked the same and the ability to read a room, solve a problem on the fly, and leave someone better off than you found them was the whole job. In each setting, Sam honed the kind of instincts that make a great client advocate: clear communication, steady composure, and a genuine interest in helping people. Those same qualities are what he brings to MJ's clients every day.

Outside of MJ, Sam can be found on the golf course, hitting the slopes, or catching a live show. When there isn't something on the calendar, he's probably planning the next trip. Sam is on a mission to visit all 50 states and as many countries as he can, and with 27 states and 10 countries already checked off, he's well on his way.