



Angela Talbot Joins The MJ Companies as Associate Director of Client Experience in Tennessee

Leading business and financial services firm also adds Isbelle Wells as Benefits Client Manager in rapidly growing Nashville office

NASHVILLE (April 22, 2026) – [The MJ Companies](#) (MJ), a leading business and financial services consulting firm for more than 60 years, has added Angela Talbot to its Nashville office as Associate Director of Client Experience. Isbelle Wells also joins the Nashville office as Benefits Client Manager.

As Associate Director of Client Experience, Talbot will work closely with MJ's employee benefits clients, driving strategy and leading the client experience in Tennessee for firms of all sizes. She comes to MJ with more than 20 years of experience at leading insurance companies, managing group employee benefits for large client groups (300-30,000 members). Trusted as an advisor to brokers, consultants, and C-suite stakeholders, she has deep expertise across fully insured, self-insured, pharmacy, wellness, and digital health ecosystems.

Wells, who joins the firm as Client Manager for the benefits consulting team, has more than a decade of experience in benefits management at major national and global firms. Experienced in plan design and practical cost-management strategies, she specializes in connecting clients with tailored, right-sized benefits solutions.

"Delivering an exceptional client experience is at the heart of MJ's consulting model," said Nashville Market President Austin Madison. "With Angela guiding client strategy and Isbelle leading day-to-day service delivery, we're confident that our clients and partners are in the best possible hands."

Talbot and Wells represent key additions to MJ's Nashville office, which opened almost a year ago, in May 2025, and which continues to expand its presence and influence in the Midsouth. Vice President for Business and Community Development Craig Reavis joined in June, and Moe Abdollahpour was hired to lead Business Development, Benefits+ and Risk Management in January. The Nashville group is located in Pinnacle Tower, in the centrally located and high-profile Nashville Yards development in Midtown Nashville.

"Nashville's rapid population growth and strategic geographic location made the city an obvious fit for MJ from the outset. We knew Nashville was going to be a key market, and over the last year our team in Tennessee has more than met the challenge," said Andy Vektor, Chief Growth Officer. "We are thrilled with the group Austin is building and what they have already

achieved for our clients. Adding Angela and Isbelle will allow us to bring MJ's client-driven service to even more partners throughout the Midsouth."

As one of America's largest privately held agencies, MJ has offices in Phoenix, Indianapolis, Denver and Nashville, all offering risk management, employee benefits, retirement, compensation, and total rewards consulting services. Founded in 1964 as a two-person startup, MJ has grown into a 250+-employee agency serving clients across all 50 states and more than 54 countries. Much of that growth has been driven by MJ's belief in a data-driven, tech-enabled approach that helps give clients the best choices and supports a fact-over-fiction decision-making process. To that end, the company employs a proprietary analytics tool called [APERTURE](#)® that combines real-time data from multiple sources to provide actionable intelligence through intuitive dashboards.

MJ offices have been recipients of numerous *Best Places to Work* designations across its footprint. Nationally, the company has been named a *Best Practices Agency* multiple times and routinely appears on Top 100 Agencies and Brokers lists.

ABOUT THE MJ COMPANIES

Indianapolis-based The MJ Companies, one of the largest privately held agencies in America, exists to inspire the success, fulfillment, and wellbeing of each person it serves — associates and their families, business partners, clients, and the community. MJ's client base includes local, regional, and national companies in more than 54 countries and in every U.S. state. With offices nationwide, MJ specializes in a diverse selection of client services including commercial and personal insurance, risk management, employee benefits, retirement, compensation, and total rewards consulting. Additional information may be found at www.themjcos.com.