



Leading business and financial services firm The MJ Companies Hires Moe Abdullahpour to Strengthen Business Development Efforts in Tennessee

NASHVILLE (February 2, 2026) – [**The MJ Companies**](#) (MJ), a leading business and financial services consulting firm for more than 60 years, continues to build out its Tennessee operations, adding experienced benefits and risk management consultant Moe Abdullahpour to the team. Abdullahpour will support strategic business development efforts for MJ's rapidly expanding Nashville office, helping organizations navigate the evolving landscape of risk management, employee benefits, retirement, and total rewards.

Abdullahpour comes to MJ with more than 10 years of experience at top global insurance brokerages. He holds a BS in Business Administration from Troy University, with minors in Risk Management and Insurance.

Abdullahpour is the third key addition to the Nashville team, joining Market Leader Austin Madison and Vice President for Business and Community Development Craig Reavis. The group is currently based out of Pinnacle Tower in the high-profile Nashville Yards development while they continue to establish MJ's local operations.

"Moe has deep experience in the employee benefits and risk management space," said Madison. "His track record of building relationships and crafting innovative client strategies will be invaluable as we continue to broaden our footprint in Tennessee. Craig, Moe and I are looking forward to further building out our Nashville-based staff and introducing MJ's data-driven model and comprehensive services to make a positive impact on businesses throughout the Midstate."

As one of America's largest privately held agencies, MJ has offices in Phoenix, Indianapolis, Denver, and Nashville, all offering risk management, employee benefits, retirement, compensation, and total rewards consulting services. Founded in 1964 as a two-person startup, MJ has grown into a 250+-employee agency serving clients across all 50 states and more than 54 countries. Much of that growth has been driven by MJ's belief in a data-driven, tech-enabled approach that helps give clients the best choices and supports a fact-over-fiction decision-making process. To that end, the company employs a proprietary analytics tool called [**APERTURE**](#)[®] that combines real-time data from multiple sources to provide actionable intelligence through intuitive dashboards.

MJ offices have been recipients of numerous *Best Places to Work* designations across its footprint. Nationally, the company has been named a *Best Practices Agency* multiple times and routinely appears on Top 100 Agencies and Brokers lists.

ABOUT THE MJ COMPANIES

Indianapolis-based The MJ Companies, one of the largest privately held agencies in America, exists to inspire the success, fulfillment, and wellbeing of each person it serves — associates and their families, business partners, clients, and the community. MJ's client base includes local, regional, and national companies in more than 54 countries and in every U.S. state. With offices nationwide, MJ specializes in a diverse selection of client services including commercial and personal insurance, risk management, employee benefits, retirement, compensation, and total rewards consulting. Additional information may be found at www.themjcos.com.