



FOR IMMEDIATE RELEASE

The MJ Companies Welcomes Kyle Sullivan to its Colorado Analytics Team

Sullivan will innovate analytical processes and tool development for clients in the Rocky Mountain region.

DENVER, January 6, 2026 — [The MJ Companies](#), a leading financial services firm serving clients for over 60 years, announced the addition of Kyle Sullivan to its Colorado team. As associate director of analytics, Sullivan will support the development of a high-performing analytics group, further strengthening the firm's ability to deliver sophisticated, data-driven insights that support clients' evolving needs.

In this role, Sullivan will facilitate the process of turning data into clear, actionable insights that clients can use to make informed decisions. He'll continue MJ's innovation in information analysis and support the development of smarter tools that elevate the decision-making process. Sullivan's extensive actuarial experience will further bolster MJ's ability to forecast program costs for clients and develop strategic recommendations that align seamlessly with each client's strategy.

"Kyle brings exceptional analytical rigor and leadership experience that will expand our data-driven approach to client service," said Courtney Hutchison, market president-Colorado of The MJ Companies. "His expertise will reinforce our commitment to delivering innovative, high-impact solutions."

MJ's client solutions are built on a foundation of data, supported by proprietary platforms such as [APERTURE](#)®, which enable informed, strategic decision-making. Sullivan's position will help accelerate the growth and sophistication of MJ's risk management and employee benefits analytics capabilities, empowering clients to identify trends, uncover opportunities and drive better outcomes.

Sullivan has a demonstrated track record of managing complex medical, pharmacy, stop loss, dental, disability and Colorado state benefit leave programs, among others. His addition underscores MJ's continued investment in top talent within the Colorado market and its broader commitment to strengthening client solutions, growing analytical capabilities and supporting long-term organizational performance.

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ABOUT THE MJ COMPANIES

Indianapolis-based The MJ Companies, one of the largest privately held agencies in America, exists to inspire the success, fulfillment, and wellbeing of each person it serves—associates and their families, business partners, clients, and the community. MJ's client base includes local, regional, and national companies in more than 54 countries and in every U.S. state. With offices nationwide, MJ specializes in a diverse selection of client services including commercial and personal insurance, risk management, employee benefits, retirement, compensation, and total rewards consulting. Additional information may be found at www.themjcos.com.