



# KATIE NEWELL

BUSINESS DEVELOPMENT, BENEFITS+  
AND RISK MANAGEMENT



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## EDUCATION

B.A. – University of Northern  
Colorado

## CERTIFICATIONS

Self-Funding – National  
Association of Benefits and  
Insurance Professionals Greater  
Denver Chapter (NABIP-GD)  
Healthcare Ergonomics

## EXPERTISE

Wellness  
Musculoskeletal Risk  
Total Worker Health  
Risk Management  
People Strategy

## PHILANTHROPY

Special Olympics  
100 Women Who Care Douglas  
County

Katie Newell joined the MJ team in the role of business development for Benefits+ and risk management within the Benefits Consulting and Risk Management + Commercial Insurance departments. In this multifaceted role, Katie drives new business development across all MJ business units and facilitates connections among local business leaders through networking events, roundtables, and industry gatherings. Her dedication to relationship management and passion for cultivating new opportunities is instrumental in the success of our partnerships.

Katie brings over two decades of industry experience and a wealth of expertise to our MJ team. Coming from one of the world's largest brokers, she delivers enterprise-level strategic solutions and fosters high-value partnerships. Her strengths lie in learning primary motivations and values within organizations and aligning their benefits and risk management strategies with their long-term objectives, making her an invaluable asset to MJ.

Outside of work, Katie enjoys playing pickleball or getting outdoors and hiking with her family. She also loves to write, and publishing a new novel is on the top of her bucket list!