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***The MJ Companies Hires Melinda Eckard as Vice President, Employee Benefits Operations***

**INDIANAPOLIS (Sept. 30, 2025)** – [The MJ Companies](#), a leading financial services firm for nearly 60 years, is proud to announce the addition of Melinda Eckard as Vice President of Employee Benefits Operations and Client Experience. In this role, Eckard will lead the strategic direction of employee benefit operations, enhance client experience and increase growth.

As Vice President of Employee Benefits Operations, Eckard will align operational strategy with compliance demands to ensure client service is at an optimal level. Her focus will begin with translating overall business goals into actionable strategies that are effective in managing the ever-changing insurance landscape.

While Eckard will reside in the Phoenix market, she will lead employee benefits operations on a national level.

"Focusing on our employee benefits operations and client experience is an integral part of what we do on a daily basis," said Andy Vctor, President of Benefits Consulting and Chief Growth Officer of The MJ Companies. "Adding a seasoned professional like Melinda to our team will help us meet the ever-changing needs our clients have in the most efficient way."

Eckard has nearly two decades of expertise in insurance, risk management, and employee benefits, having held various roles with Willis Towers Watson (WTW), one of the largest international commercial insurance brokers in the world, where she led initiatives to enhance

compliance and quality processes as well as ensure the proper implementation of technology tools. In addition, she holds a Life and Health Producer/Agent license in the state of Arizona.

"I'm looking forward to helping The MJ Companies achieve their goals with regard to maximizing client experience," said Eckard. "To join a team of individuals who are committed to excellence and providing the best experience for their existing customers as well as future clients is the perfect opportunity to shape a successful future for everyone working here."

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### **ABOUT THE MJ COMPANIES**

Indianapolis-based The MJ Companies, one of the largest privately held agencies in America, exists to inspire the success, fulfillment, and wellbeing of each person it serves—associates and their families, business partners, clients, and the community. MJ's client base includes local, regional, and national companies in more than 54 countries and in every U.S. state. With offices in Denver, Indianapolis, and Phoenix, MJ specializes in a diverse selection of client services including commercial and personal insurance, risk management, employee benefits, retirement, compensation, and total rewards consulting. Additional information may be found at [www.themjcos.com](http://www.themjcos.com).