




KYLE KNIEPMAN

EMPLOYEE BENEFITS CONSULTANT

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EDUCATION

B.S. in Human Environmental
Science - University of Missouri

DESIGNATIONS

Insurance License - Life, Accident,
Property, Casualty, Health, and
Sickness

PHILANTHROPY

Financial Executives International
Sponsor - Innovations Committee
The MJ Foundation
Valley Leadership - Member
Men's Art Council

EXPERTISE

Employee Benefits—ASO Medical,
Pharmacy Analysis & Consulting,
Consumer Accounts, Employee
Engagement Strategies

Kyle Kniepman joined the MJ team as an employee benefits consultant in our Benefits Consulting department. In his role, Kyle proactively drives sales and services to new and existing clients by understanding their unique business needs, identifying potential solutions, and developing innovative healthcare and benefit strategies.

Kyle previously served as a business development executive specializing in the large market segment of 300+ at Blue Cross Blue Shield of Arizona. In this capacity, Kyle's responsibilities encompassed identifying potential healthcare business customers, as well as expanding and diversifying Blue Cross Blue Shield's clientele. By leveraging his specialized industry experience, Kyle brings a wealth of knowledge to our clients, designing customized and effective strategies that work for each unique client need.

Outside of MJ, Kyle is a huge fan of hockey and will always support his hometown team, the St. Louis Blues. Of course, his favorite quote must be hockey-related too, as he loves the famous Wayne Gretzky saying, "I skate to where the puck is going to be, not to where it has been."