




# KATE MURRAY

ACCOUNT EXECUTIVE, STRATEGIC  
MARKETING

 317 805 7522

 KATE.MURRAY@THEMJCOS.COM

 LINKEDIN.COM/IN/KATE-MURRAY

## EDUCATION

B.S. Risk Management and  
Insurance and Finance - Butler  
University

## DESIGNATIONS

Associate in Risk Management  
(ARM)

## EXPERTISE

Executive Lines

## INVOLVEMENT

PLUS (Professional Liability  
Underwriting Society) Member

Kate Murray assumed the role of account executive, strategic marketing within our Risk Management + Commercial Insurance department upon joining the MJ team. In her role, Kate oversees MJ's carrier relations, building and nurturing relationships, and establishing forward-thinking strategies to enhance our partnerships that enable us to deliver an exceptional client experience. Kate serves as our Executive Lines subject matter expert, providing invaluable insights and guidance in this critical area. Kate also provides strategic oversight on streamlining processes that support effective and efficient operations.

With a robust background in client management and insurance program strategies, Kate brings a wealth of experience from her previous role at a global insurance brokerage and risk management services firm. Leveraging this extensive background, she contributes valuable insights to the strategic marketing function with an emphasis on Executive Liability, Cyber and other lines of coverage. From strategy development to placement, negotiation, and finalization, Kate will be instrumental in driving our go-to-market efforts and delivering exceptional value to our clients.

Outside of the office, you can either find Kate out on the lake or hosting a dinner party with her closest friends and family.