



ERIN STINES

CLIENT EXECUTIVE

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LINKEDIN.COM/IN/ERIN-STINES/

EDUCATION

B.S. in Economics - Santa Clara University

EXPERTISE

Benefits Plan Strategy
Health Solutions
Vendor Advocacy

FAVORITE QUOTE

"Be quick to listen, slow to respond and even slower to anger."

Erin Stines joined the MJ team as a client executive in the Benefits Consulting department. In her role, Erin leads the development and execution of clients' benefits plan strategies in collaboration with MJ's benefits consultants. She is responsible for overseeing the client experience by ensuring the timely delivery of each segment of the value proposition and supporting the day-to-day operations of client benefits plans. Erin brings her aptitude for benefits plan development and strategy to advocate for client solutions. She also utilizes her leadership skills by providing oversight and mentoring to consultants and account managers.

With nearly a decade of industry experience, Erin specializes in keeping all projects and annual activities on track while managing and maintaining all vendor relationships for clients. She previously served at a global brokerage as assistant vice president and lead health solutions consultant, responsible for managing many large market clients and assisting with the strategy, design and execution of their benefits packages.

Outside of the office, Erin enjoys traveling and spending time with her family and her two dogs, Chicken and Buddy. You can find her cheering on her favorite NFL team, the Denver Broncos, as she loves to watch and play sports. Her love of sports doesn't stop there, as she hopes to go snowboarding in the Swiss Alps one day.