




# DANNY SCOTT

ACCOUNT MANAGER

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## EXPERTISE

Operations  
Finance  
Mortgage Industry

## FAVORITE QUOTE

"You're so busy doubting yourself, while so many others are intimidated by your full potential."  
- Olya Barnett

Danny Scott joined the MJ team as a client advocate in the Benefits Consulting department and has since been promoted to the role of an account manager. In his role, Danny works closely with the account services team and client executives to ensure the accuracy of policy details for client benefit plans. He is responsible for preparing custom client materials, cost analysis and summaries, and managing the marketing and renewal process for new and existing clientele. Danny's dedication and attention to detail contribute to the seamless execution of our client's benefit plans.

Danny's passion for customer service began during his earlier tenure as a pipeline manager. In this role, he assisted his team as they worked to achieve quarterly goals. His drive and can-do attitude were instrumental in helping his team succeed and adding value to the organization. His strong work ethic, exceptional skills, and customer service dedication make Danny a great asset to the MJ team. He is committed to providing clients with the best possible service and his passion for excellence inspires those around him.

When he's not working, Danny enjoys golfing and coaching. He also relishes spending quality time with his wife and children. Family is at the core of Danny's values and he is passionate about creating lasting memories with them.