




# DAN ZENTGRAF

VICE PRESIDENT OF ANALYTICS

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## EDUCATION

B.S. in Finance – Arizona State University  
MBA – Arizona State University

## EXPERTISE

Pharmacy Consulting

Dan Zentgraf joined the MJ team in 2018 as our director of analytics. Since then, he has quickly been promoted to vice president of analytics in our Benefits Consulting department. In his role, Dan is responsible for delivering in-depth analysis and data-driven insights that empower our clients to make informed decisions. He and his team analyze client data to identify primary cost drivers and risk trends and evaluate contribution strategies to ensure they provide the insights needed to advance decision-making in the client's healthcare strategy.

Prior to MJ, Dan spent the first ten years of his career on the carrier side in medical, pharmacy, and dental underwriting. Since then, he has worked as an employee benefits consultant, utilizing his underwriting knowledge to assist clients in analyzing their plan costs and in designing future benefits strategies. With over two decades of insurance experience and a data-driven mindset, Dan elevates the client experience by turning data into actionable insights using our proprietary analytics platform, APERTURE®. His immense amount of knowledge and strategic mindset makes him invaluable to our organization.

When outside the office, you can find Dan either with his family, exploring Arizona or working out at the gym. He has a passion for staying physically active and lifting heavy weights.