

MORGAN RICE

ASSOCIATE CLIENT EXECUTIVE, SMALL BUSINESS

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EDUCATION

University of Arizona

FAVORITE QUOTE

"If you think you can, you can, if you think you can't, you're right." – Mark Twain Morgan Rice joined the MJ team as an assistant account manager in our Benefits Consulting department. She quickly advanced to the role of client advocacy team lead and has since been promoted to associate client executive servicing our small business clients. In this role, Morgan is responsible for assisting with the day-to-day needs of MJ's employee benefits new and existing clientele while providing extraordinary service. Morgan works with the wellness, compliance, communication, and client advocacy teams to execute client healthcare and benefits strategies.

Prior to joining MJ, Morgan worked as a sales representative, where she focused on relationship management, product distribution and placement, cross-merchandising, and incremental sales growth. She loves that her role as an account manager allows her to continue to create meaningful relationships with clients and carriers. Morgan's attention to detail and commitment to client experience make her a strong asset for both the MJ team and our clients.

Outside of MJ, Morgan can be found spending quality time with family and friends. She also loves to cheer on the Green Bay Packers during the football season.

