




# JOE PERKINS

EMPLOYEE BENEFITS CONSULTANT

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## EDUCATION

Indiana University

## PHILANTHROPY

Indiana Bulls - Board Member

Joe Perkins joined the MJ team in 1984 as an employee benefits consultant in our Benefits Consulting department and quickly grew to become one of the agency's top performers. Named a principal of the firm in 2003, Joe has continued to grow and cultivate his leadership skills and technical expertise, and he is now the lead production mentor for all incoming benefits consultants within the firm.

In addition to his mentoring responsibilities, Joe provides consultation to group clients on cost-saving benefit solutions. He has a broad range of specialties, including plan design analysis, on-site clinic development and implementation, self-funding, creative pharmaceutical solutions, and consumer-driven health plans. Leveraging his extensive experience, Joe and his team aim to ensure that client's employee benefits strategies are aligned with their business goals and objectives as they grow and evolve.

When not engaged in his professional duties, Joe enjoys spending time with his family, traveling, practicing yoga, reading, golfing, and playing baseball. His favorite baseball team is the St. Louis Cardinals. Joe wants to see a game in every major league stadium in America.