




PETE NORCIA

EMPLOYEE BENEFITS CONSULTANT

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EDUCATION

Ohio State University

DESIGNATIONS

Associate in Risk Management
(ARM)

PHILANTHROPY

Carmel Dad's Club
Dayspring Center
Ohio State Alumni Association

ORGANIZATIONS

Anthem Agent Advisory Council -
Member

Pete Norcia joined the MJ team in 2002 as an employee benefits consultant in our Benefits Consulting department. Due to his exceptional growth and leadership skills, Pete was promoted to agency principal within just one year. Pete and his team collaborate with clients to align their employee benefits strategies with the overall goals of their organization and optimize their employee benefits budget.

Prior to joining MJ, Pete worked as a regional sales manager for CNA Insurance Companies. With over 30 years of experience in both the agency and carrier side of the industry, Pete specializes in benefit design and utilization analytics, wellness strategy and implementation, communication and education strategy, and compliance and benefits technology. His expertise in these areas has made him a valuable asset to our team.

Outside of the office, Pete likes to stay active through bike riding, golfing and working in his yard. He has remained true to his Wisconsin roots and cheers for the Green Bay Packers. Pete is excited to watch his kids graduate from college and begin successful careers.